



## WELCOME NIGHT 2010

The Fishbowl at the Asper School of Business' Drake Centre was the scene of Criss Angel-caliber magic on Friday September 10, as ABEP staff and students gathered for its annual Welcome Night. New and returning ABEP students, along with their friends, family, and significant others, met to discuss strategies for academic success and to get to know each other better.

Kelly Mahoney, Director of the Career Development Centre (CDC), was also in attendance to get acquainted with ABEP students and to provide information about CDC services.



At the end of the evening program, Marlowe the Magician treated Welcome Night participants to a magic show. Marlowe, a retired police officer from Fisher River, left the audience speechless with his astonishing magic tricks. Thank you to all staff, students, and guests for making Welcome Night 2010 a successful evening.

## \$ERIOUS STUDENT SUPPORT

ABEP is pleased to announce that we provided over **\$140,000** in scholarships, awards, and bursaries to 18 students for the 2010-2011 academic year.

We could not have done so without the generous support from our corporate partners.

On behalf of our students, ABEP would like to thank our corporate partners for sharing our vision of supporting academic excellence.

### WANTED

#### Newsletter Name

ABEP's newsletter has a new look and we invite our readership to submit suggestions for a new name.

#### ATTENTION ABEP STUDENTS:

if your submission is selected you may be eligible for a REWARD

Please submit your suggestions to [abep@cc.umanitoba.ca](mailto:abep@cc.umanitoba.ca) by **November 30, 2010**

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Marlowe the Magician prepares to astound ABEP student Meagan at Welcome Night

ABORIGINAL BUSINESS EDUCATION PARTNERS  
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# ABORIGINAL BUSINESS LEADERSHIP HONoured



*Left: Dr. Wuttunee presents George Boyd with the Excellence in Aboriginal Business Community Leadership Award.*

*Below: Dean Glenn Feltham mingles with Lisa Meeches (2009 EABLA recipient) along with other guests.*



*Dean Glenn Feltham (L) presents Sean McCormick with the Excellence in Aboriginal Business Leadership Award*

The University of Manitoba's Asper School of Business honored leadership in Aboriginal Business at its 6<sup>th</sup> Annual Excellence in Aboriginal Business Leadership Award (EABLA) gala event on October 7.

George Boyd, Executive Director, Southeast Resource Development Council Corporation received the Excellence in Aboriginal Business Community Leadership Award. The Southeast Resource Development Council Corp. (SERDC) acts as the catalyst for self-sustenance for Southeast member First Nations.

Sean McCormick, Founder, Manitobah Mukluks, received the Excellence in Aboriginal Business Leadership Award. The company began its journey in 1997 as a producer of Native footwear that was sold in gift shops. Today, it is an internationally recognized brand with dealers throughout North America, Europe and Israel.

Established in 2005, the EABLA dinner is one of Manitoba's most prestigious events for honouring excellence in Aboriginal business leadership. To date, almost \$100,000 has been raised with proceeds going to support activities in the Asper Aboriginal Business Education Partners program.

ABEP gratefully acknowledges the support of Shell Canada and Assiniboine Credit Union for their Silver Sponsorship as well as in-kind contributions from The Fort Garry, You Can Do That, and Calm Air.



**ABEP Students Sarah Schmidt and Cody Gonsalves Share the Story of their Educational Journey at the Asper School of Business**



I am a University of Manitoba student studying Management full-time. The journey of a student is not an easy one, but it is worthwhile to follow your dreams and achieve something.

Both my parents are in the field of sales. It is because of them that I have always dreamed of becoming successful in the field of commerce, because they showed me what it is like to come from nothing, and be successful.

I am in my fourth year of study at

*“At the time, I felt lost ...  
ABEP was there for me.”*

Asper and it has been a long road. I am an active volunteer, an avid hockey player, and I have always worked part-time while taking a full course load at school. I am constantly on the go, from one place to the next, and rarely have a moment to myself.

But I love it. I love to be busy, and to give back to the community through volunteering, but it is also very stressful because the hours I am volunteering, I could be working to pay for my school.

This past year has been the most difficult and enjoyable for me, all at the same time. This was my first actual year in Asper, so I was no longer a “pre-management” student. It was very exciting for me to be in the faculty, as well as ABEP. ABEP is an amazing group of people that really make you feel like you are part of something.

In October, a very dear friend of mine passed away in a car accident. This was one of the most tragic instances that ever happened in my life. At the time, I felt lost and like I had no one to turn to. ABEP was there for me.

The mentors in ABEP are amazing, and they make you feel like you are important, and that you have something to offer. They were there

for me when I needed someone to talk to, or when need-

ed advice on what to do about my schooling.

ABEP has really become like a friend of mine, so to speak. They have been available for me, and through the group you meet so many people who are similar to yourself that you never would have had the opportunity to otherwise meet.

The events they put on are a wonderful way to meet your peers, as well as to improve your overall self. Also, they have many different workshops – through the Asper School – to improve your resume, interview skills, and your confidence. ABEP has made this last year a great one for me, and has given me confidence to pursue my dreams. I don’t think that I would be where I am today without them.

ABEP has been a very powerful presence in my life this year. Thanks ABEP!

~ Sarah Schmidt ~

All throughout high school my parents have always asked me what I was going to do with myself, what I was interested in pursuing for a career. And of course I had no clue at that time. I had nothing to base it on, except those courses that link to a particular area of work.

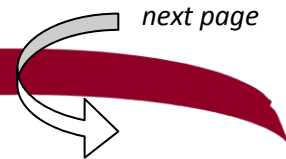
The same was true when I started at the University of Manitoba. I didn’t know which courses to register for. My dad pushed me to go for Math, and Engineering but I ended up starting my year with mainly science courses as those were the most exciting in high school.

As I battled to keep my marks up in my classes that year I found that I wasn’t really interested in science classes as much as I thought. I couldn’t see myself in those lab coats measuring out different substances... After my first year, I still had no idea what to go into. I thought that psychology was the most interesting, so I considered going into that. However, I learned that it is a very popular choice and that it would most likely mean many more years of school. This discouraged me and left me unsure of what to do.

One day, I attended one of my mother’s many conferences, finding myself ...

*continued on*

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## Career Development Centre Listing of Events

### November 2010

- 4 Etiquette Evening, McPhillips Street Station
- 9 Interview Workshop, 2:30 - 3:30 pm, Room 530 Drake
- 9 Much Ado about the Business Banquet Workshop,  
4:30 pm Room 539 Drake
- 10 UMMA Wine and Cheese, Location TBA
- 15 Much Ado about the Business Banquet,  
10:00 - 11:00 am Room 539 Drake
- 17 Resume Workshop, 1:00 - 2:00 pm, Room 539 Drake
- 17 Fish Dinner, UMAC (University of Manitoba  
Actuarial Club)
- 18 Business Banquet, Fairmont Hotel

### November continued ...

- 23 Explore Careers In Marketing, 5:30 pm, Fishbowl

### January 2011

- 10 Resume Workshop, 2:30 - 3:00 pm, Room 530 Drake
- 13 Interview Workshop, 10:00 - 11:00 am, Room 530  
Drake
- 18 Resume Workshop, 4:30 - 5:30 pm, Room 537 Drake
- 20 Commerce Career Fair, 10:00 - 3:00 pm, Fishbowl  
and Sony Study Area

surrounded by business executives. During the dinner, my mom asked me again what my plans were for the coming school year. I told her that I might go into psychology or something but either way, I didn't have a set path.

She spoke to me about the variety of career possibilities with a business degree, and although the possibilities seemed interesting, I wasn't sold. She then told me about ABEP which is a program that gathers Aboriginal students aspiring to get a Business degree and works with them to help them in any way that they can.

For example, ABEP offers FREE tutoring, help from previous graduates, networking opportunities, summer employment, and scholarships and bursaries.

Once I joined ABEP I felt supported and like I had direction in my life. It was comforting. I started that year, went to Grant's Tutoring sessions for free and improved

my grades. At the end of the year, I went to workshops for improving your interview skills. ABEP provided me with interviews for different companies and I got a job at RBC for the summer.

Calculus was a hard course for me, even though I did well in pre-cal when I was in high school. I got a "D" in it the first time, then I got an "F". I went to ABEP and asked what I should do, they wanted to set me up with a tutor at first and I was a little hesitant, and thought that maybe Grant's Tutoring was the best idea.

I ended up re-taking pre-cal as a refresher course with Diana Klassen. It wasn't a credit course, but it refreshed my memory and set me up to do well in Calculus

the following semester. I worked hard at Calculus, did all the homework, and I got an "A+". This helped me to do well in Calculus.

It proved to me that if I just did all the homework, went to the teacher for help, and really

tried, I could do it.

I currently work at MB Hyrdo and have been accepted into Asper. Life is on the up and up: I have ABEP, my friends, family, and myself to thank for it.

~ Cody Gonsalves ~

*"Once I joined ABEP,  
I felt supported and like I  
had direction in my life"*

